

A blurred background image showing a man and a young child with blonde hair. The man is on the right, holding a white puzzle piece. The child is on the left, also holding a puzzle piece. The image is dimly lit and serves as a background for the text.

II

Time is your most important resource.
Especially during Annual Enrollment Period



You are pulled in many directions...

Get SOA Manage Client
Signed Lists
Talk to Clients Manage Leads
Answer Get on the
Questions Logins Stay
Build Monitor Carriers Compliant
Relationships Address
Track Concerns Track Success
Progress Produce

How can you spend more time
on what matters,
and less time on “busy work”?

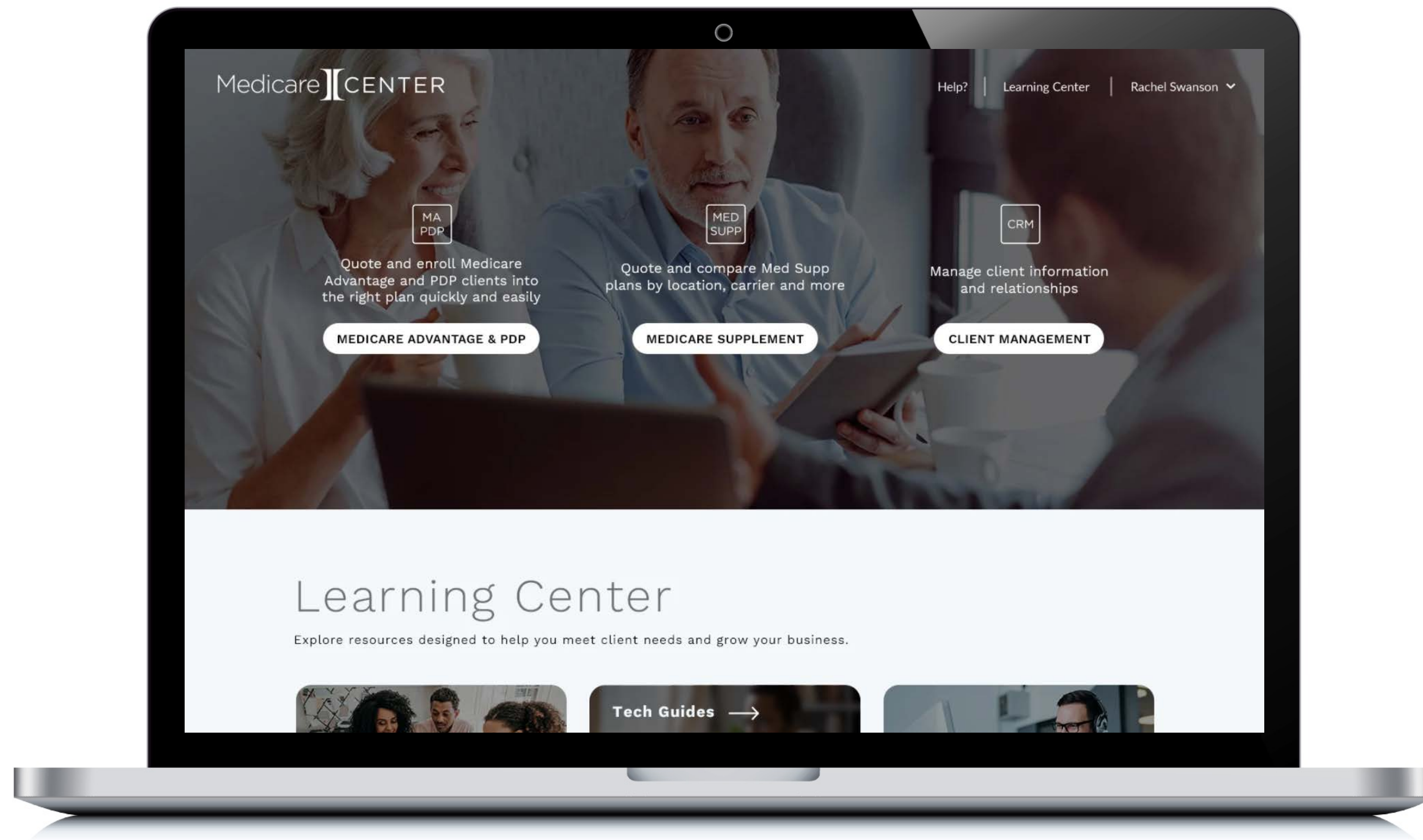


welcome to the new

Medicare) CENTER



Built to help agents...



...save time, and produce more.

**Manage
Clients**

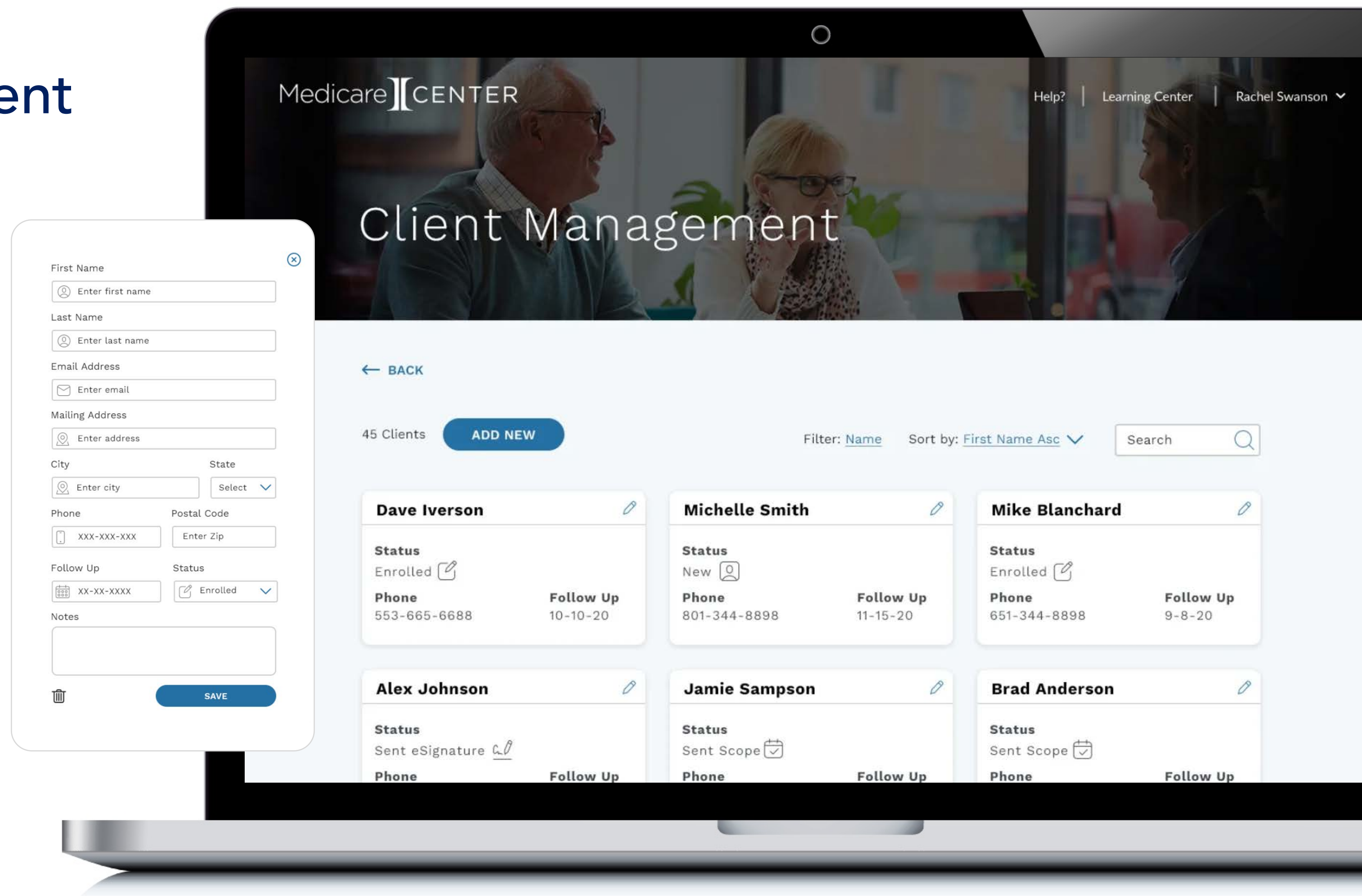
Quote

Enroll

Simplified CRM

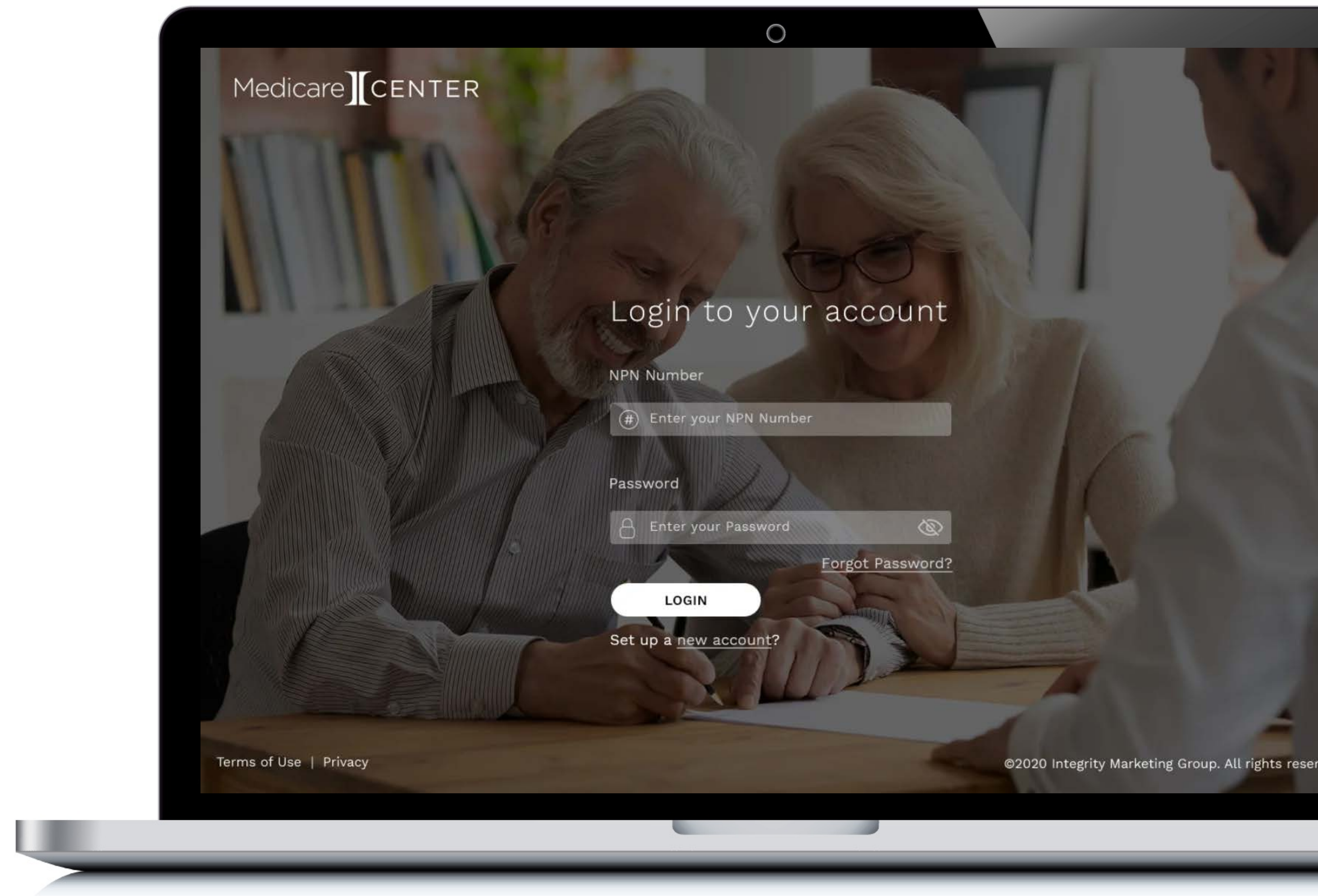
Client Relationship Management

- Simply manage clients electronically, on any device!
- Track clients regardless of enrollment or quoting tool
- Create a new client with just email or phone number
- Plan communications and next steps



Universal Login

- Say goodbye to separate logins!
- One login to access the quoting and enrollment tools you need
- Easily reset passwords and manage admin communications
- Easily register and link your account



Learning Center

- Learn tips and industry best practices on-the-fly
- Easy access to guides and support to make using the new MedicareCENTER easy
- Get the latest carrier insights on products and requirements



Demonstration

- Link account via NPN number
- Reset password
- Login
- Click to Medicare Advantage and PDP enrollment tools:
 - MedicareAPP
 - MedicareLINK
- Click to CSG for MedSup quoting
- User menu
- Learning Center
- CRM
- CRM add/edit client information





MedicareAPP

The most widely adopted Medicare shopping and enrollment solution. Supports 9 of the top 10 U.S. carriers. Supports millions of consumers every year.



MedicareLINK

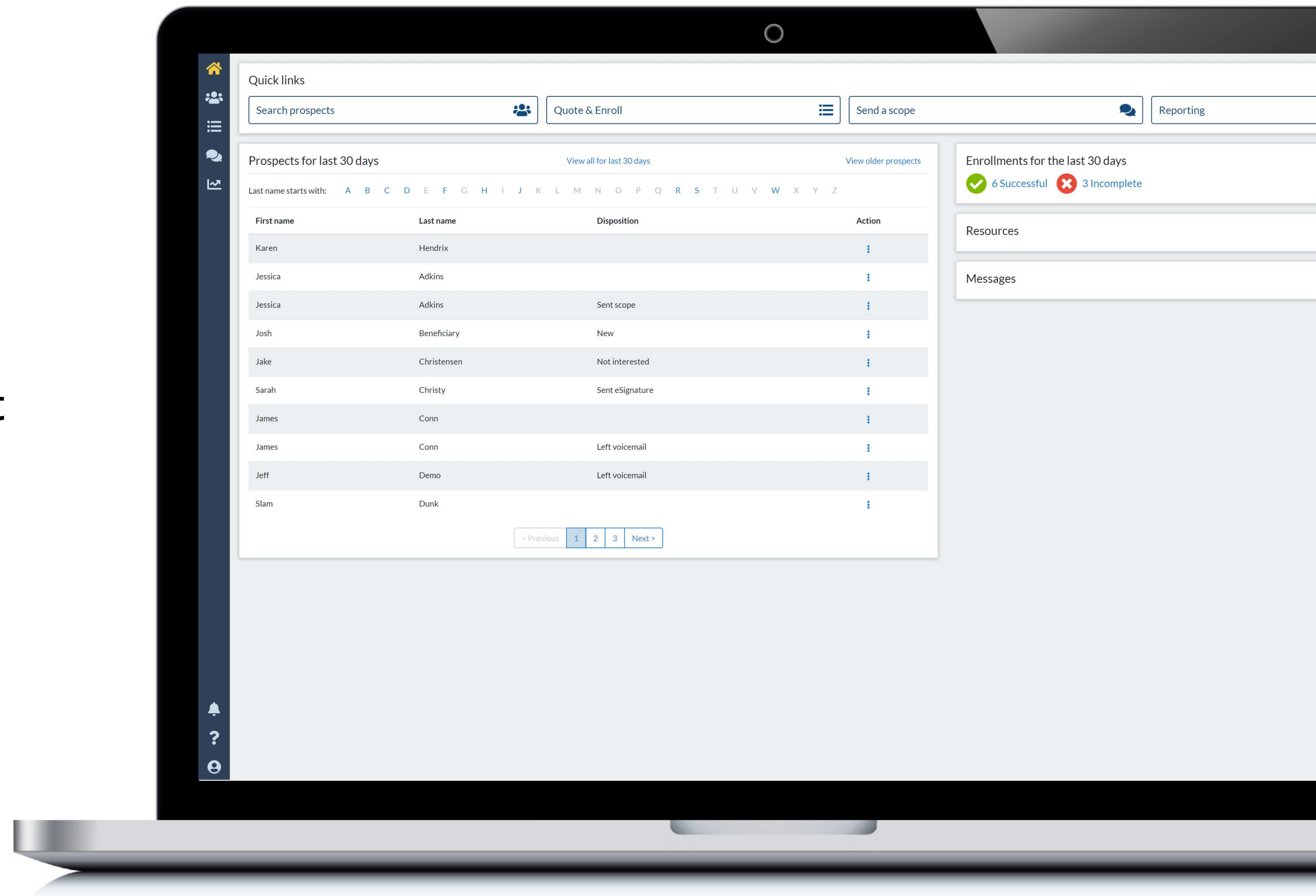
Powerful new Medicare shopping and enrollment solution created by a team with more than 30 years combined experience running large retail Medicare brokerage.



MedicareLINK

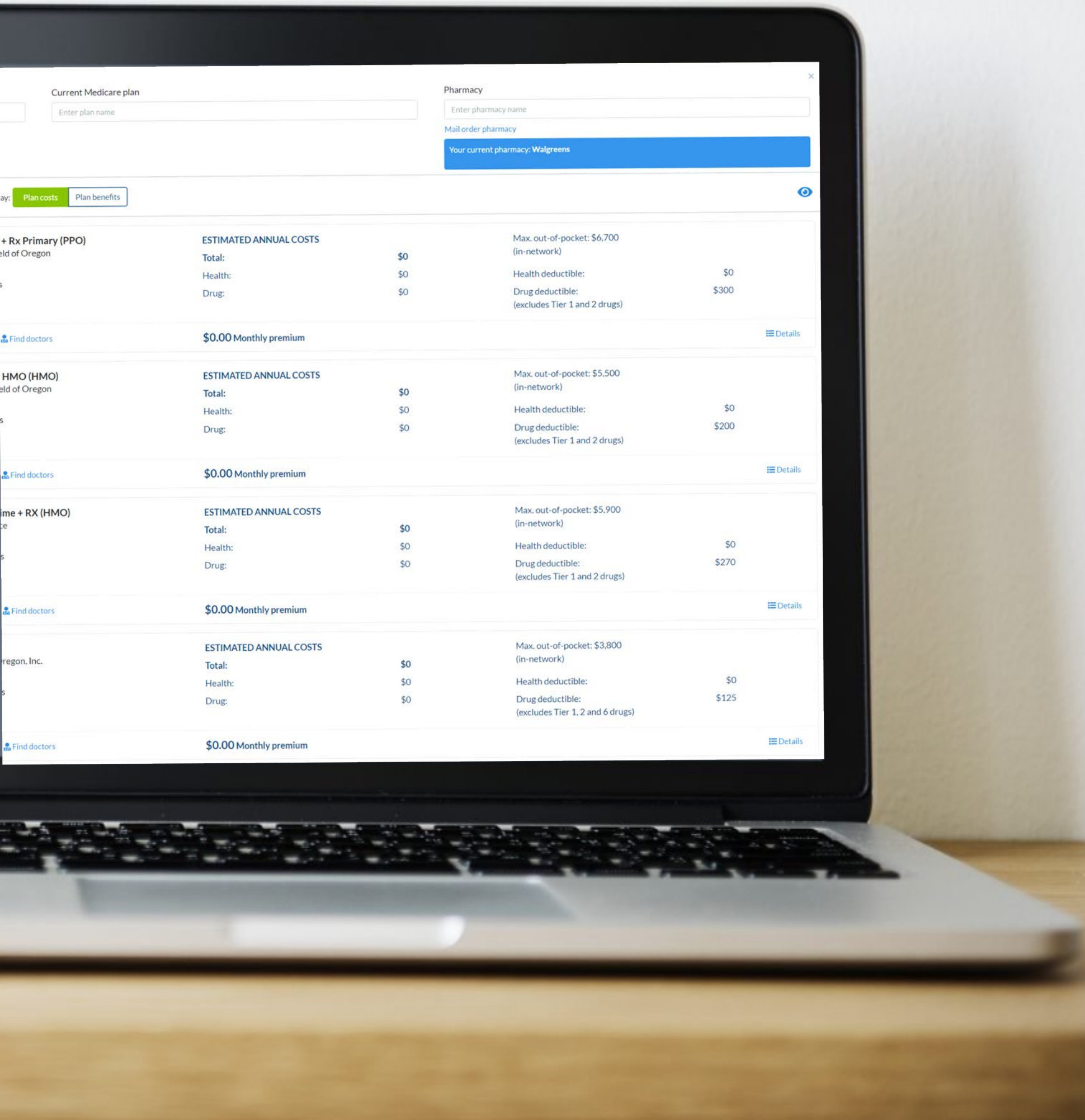
Powered by Sunfire

- Search plans by clients' doctor and compare to their current health plan.
- Sign SOAs and applications via text or email.
- Enroll clients electronically on any device!
- Pick up where you left off with clients on-the-fly



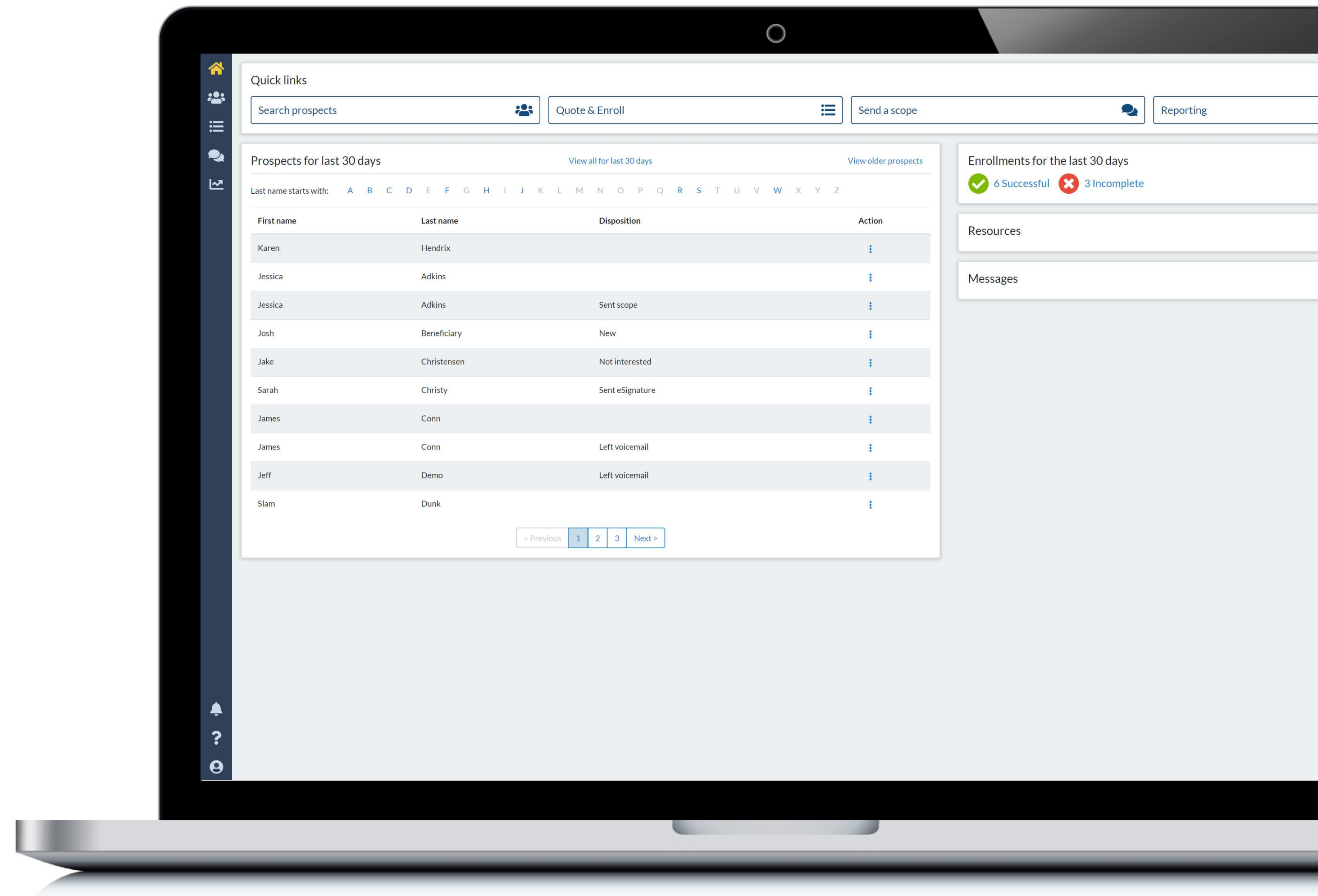
Easy-to-Use Design

- Quickly quote, follow up, and kick off an enrollment based on each clients' needs
- Works on any device, sell whenever, wherever you are
- Easy to use reporting tools to track performance and success!



Demonstration

- Search/edit prospects
- Start a quote
- Select a quote
- Start an enrollment
- Scope of appointment
- Submit an enrollment
- Prospect menu and disposition
- Reporting
- Additional resources and help section

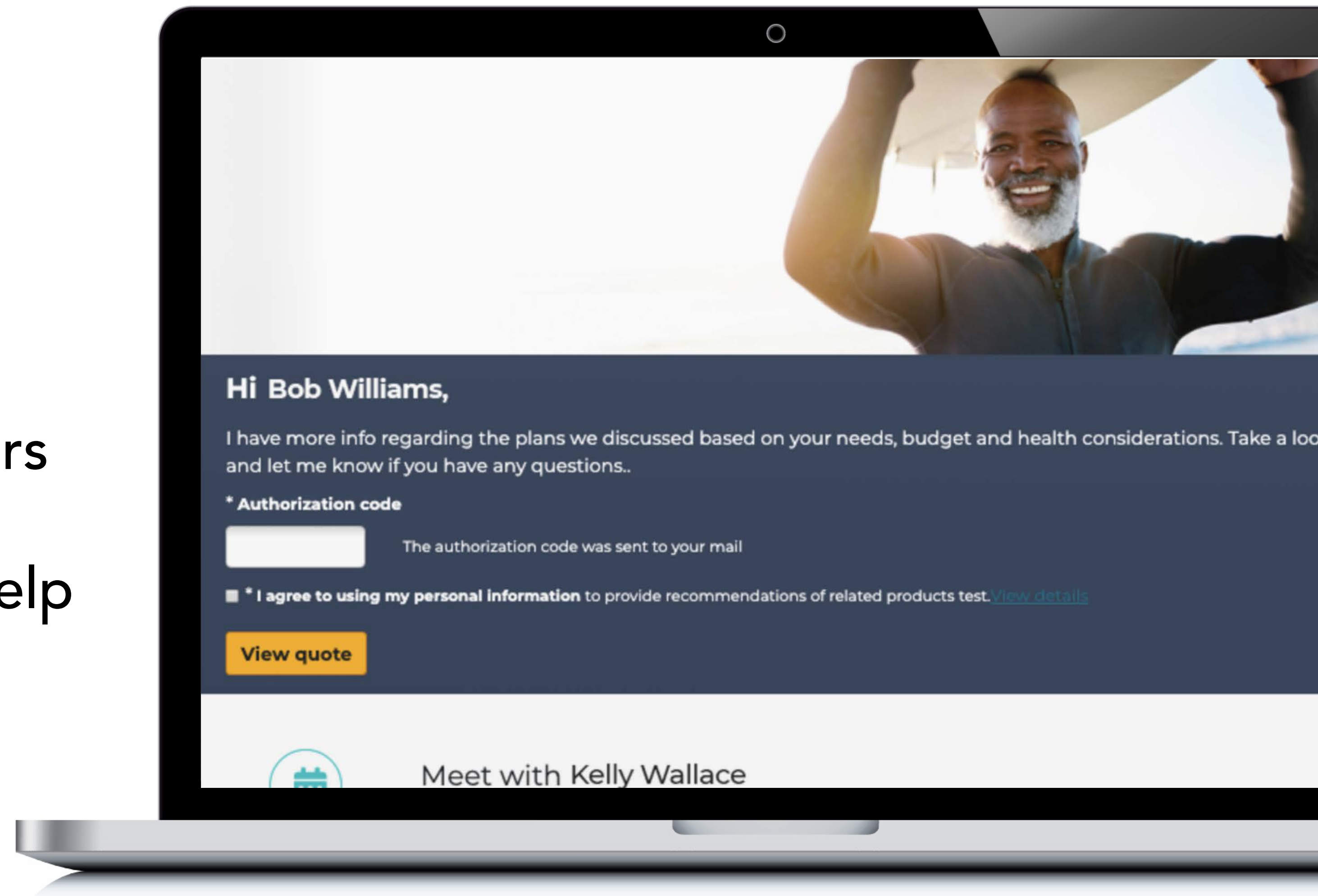


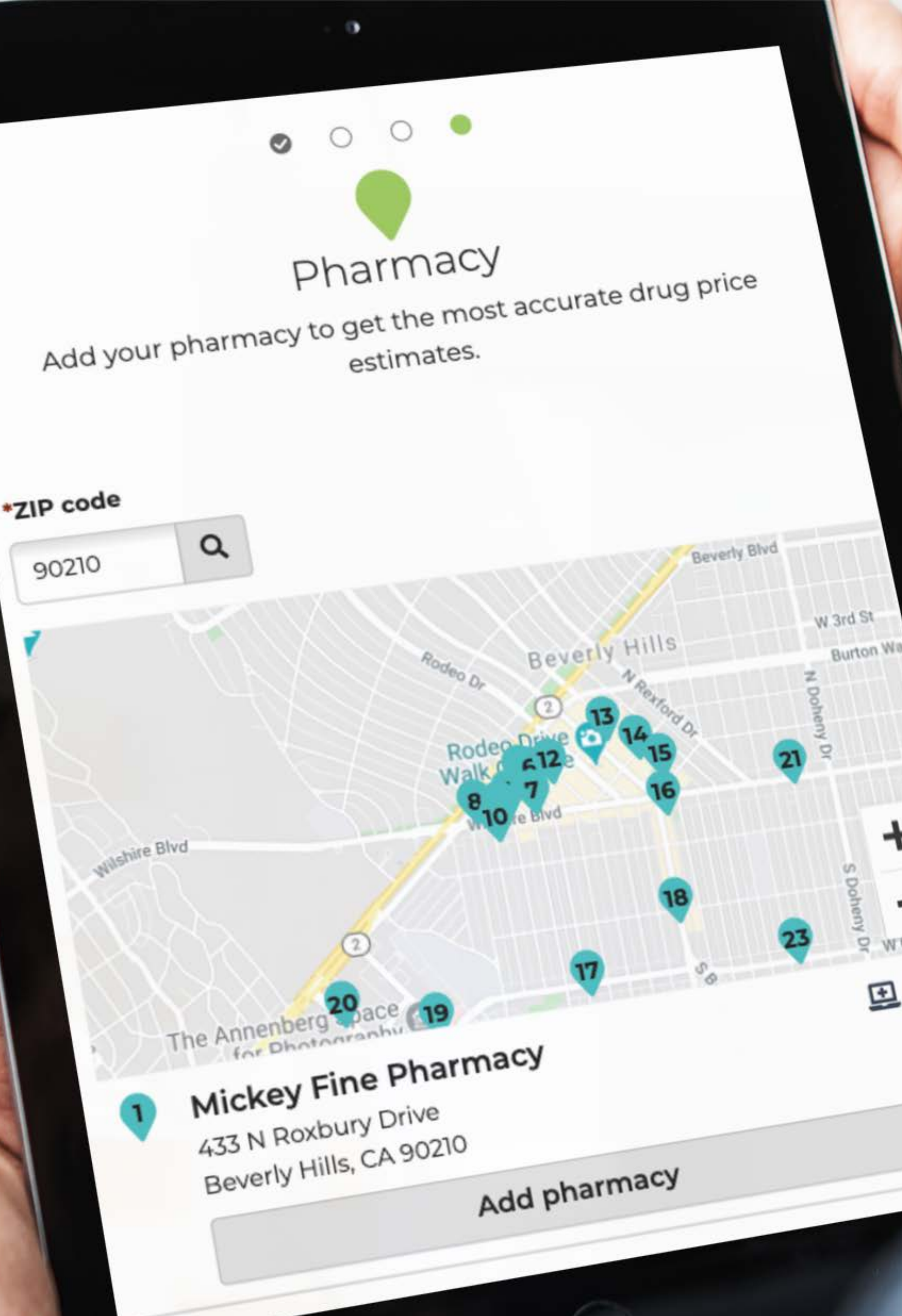


MedicareAPP

Powered by Connecture

- Shop, quote, enroll, electronically on any device.
- Access extensive list of carriers
- Estimate cost using guided help
- and more...





Provide the most accurate drug costs

- Deliver pricing based on LOCAL pharmacy pricing (NO regional averages ever used)
- Save drug lists and improve quote accuracy
- Ensure beneficiaries always see reliable annual out-of-pocket estimates when medicine cabinet is included

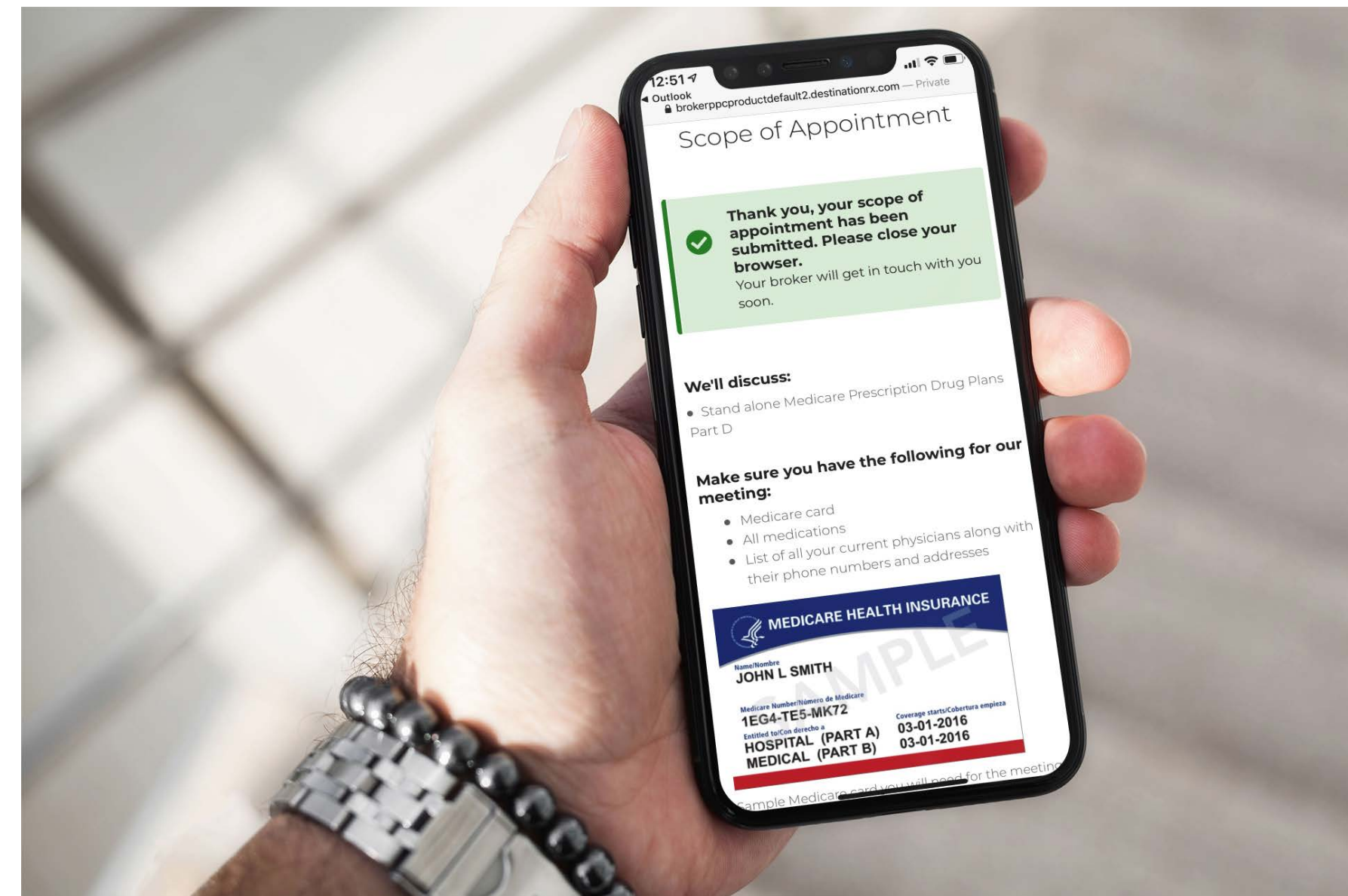
**Armed with the most accurate costs,
beneficiaries will know they found their best fit plan!**

Electronic Signatures

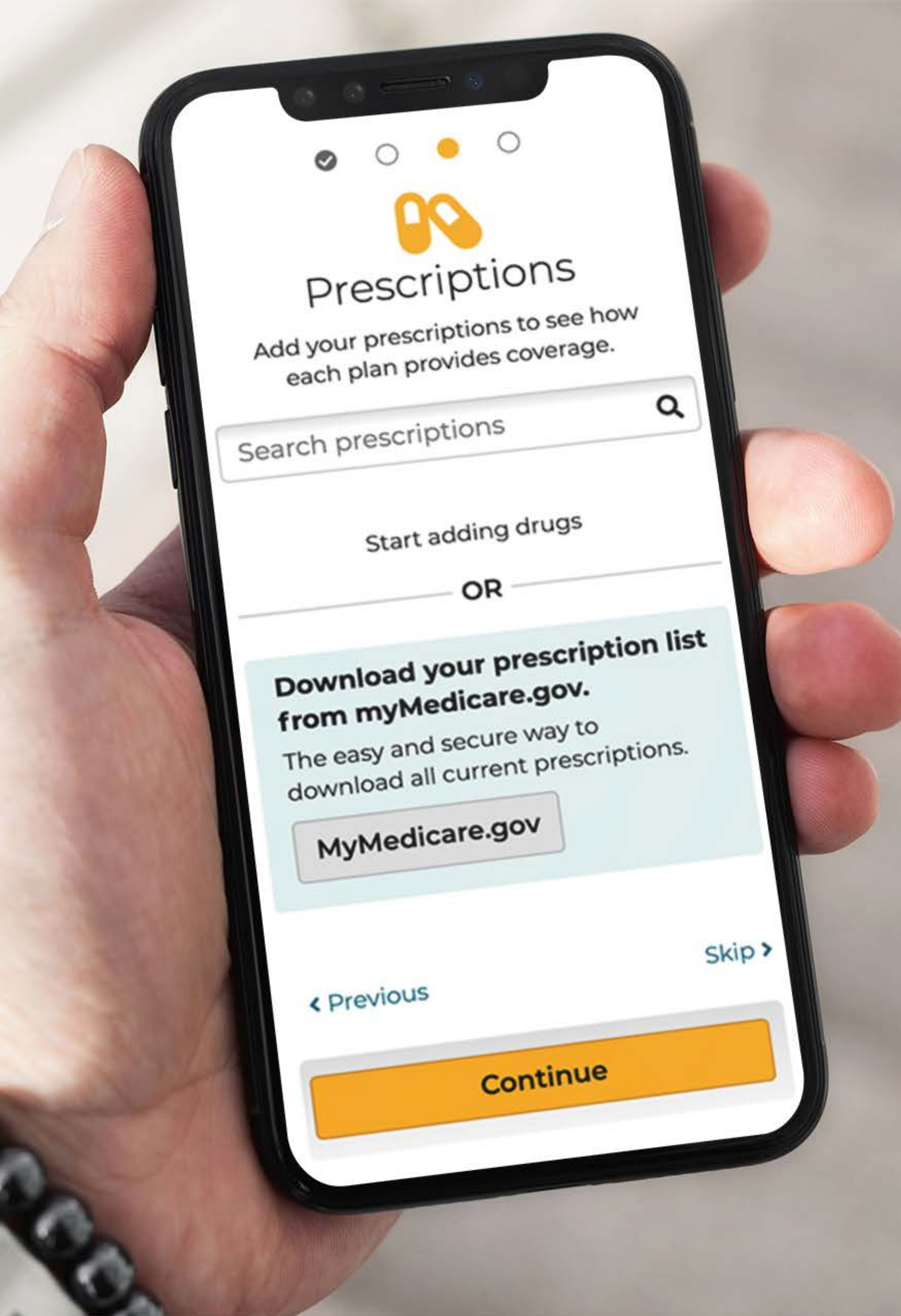
Engage seniors the way they want to engage electronically – text, email or both.



Text to Enroll



Text to sign a SOA

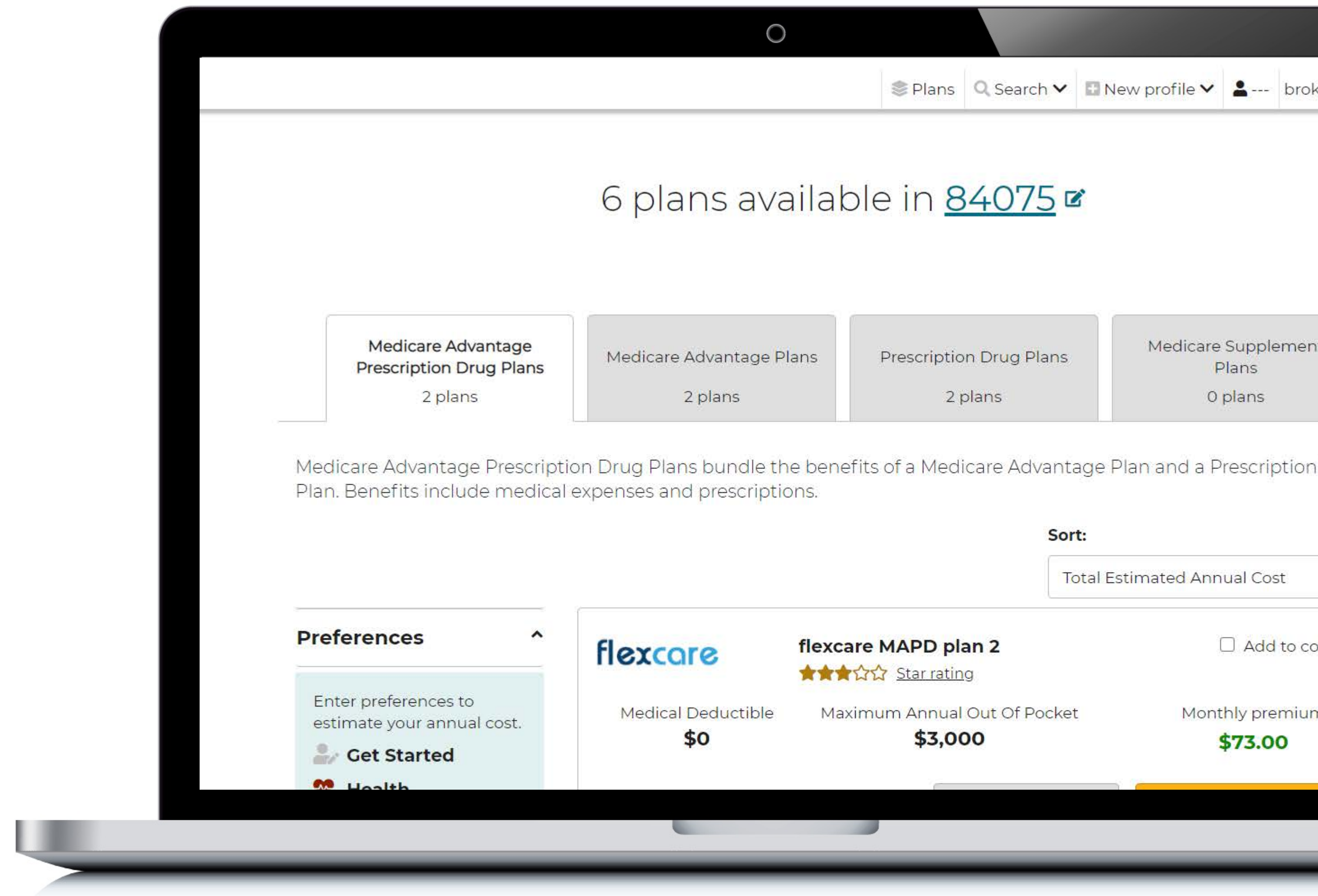


Blue Button

- Helping beneficiaries build their **medicine cabinet** with ease:
- Automatically – no typing necessary
- Error-free
- Always current

Demonstration

- Search/edit profiles
- Add preferences
- Scope of appointment
- Profile menu and details
- Start and filter a quote
- Send a quote
- Select a quote
- Start an enrollment
- Submit an enrollment
- Reporting
- Additional resources and help section



This may be the largest AEP ever,
we are giving you choice for your enrollment tool.

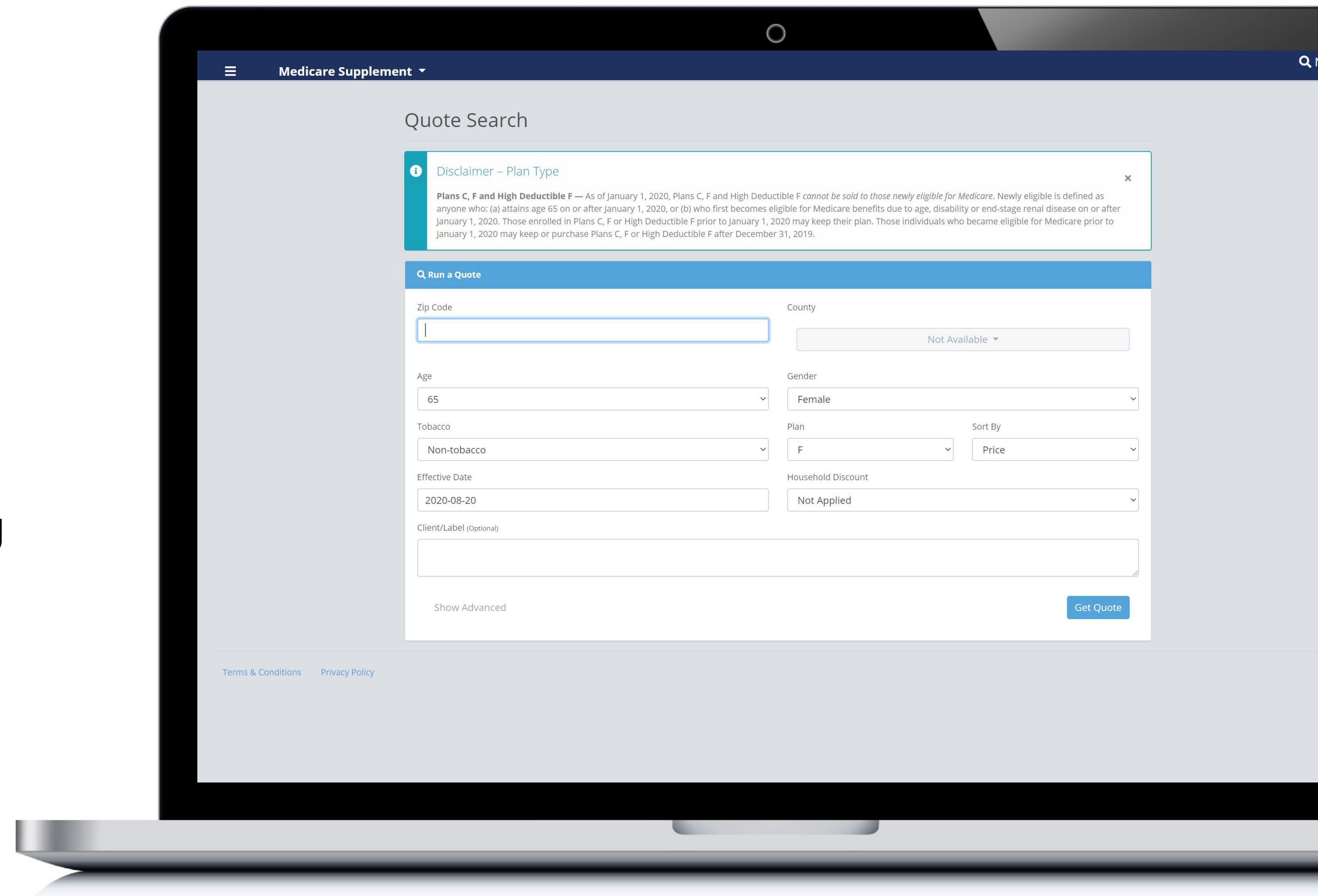


MedSupp Quoting with CSG



Medicare Supplement quoting with CSG

- Quickly and easily quote on key factors
- Find the right plans for your clients
- Powered by CSG's industry leading quote data sources



Demonstration

- Start a quote
- Filter and sort quotes
- Compare quotes
- Export a quote

The image shows a laptop screen with a web application for Medicare Supplement quotes. The page has a dark blue header with a menu icon and the text "Medicare Supplement". The main content area is titled "Quote Search". A teal-bordered box at the top contains a "Disclaimer - Plan Type" with a close button (X). Below this is a blue bar with the text "Q. Run a Quote". The form includes several input fields: "Zip Code" (text), "County" (dropdown menu showing "Not Available"), "Age" (dropdown menu showing "65"), "Gender" (dropdown menu showing "Female"), "Tobacco" (dropdown menu showing "Non-tobacco"), "Plan" (dropdown menu showing "F"), "Sort By" (dropdown menu showing "Price"), "Effective Date" (text field showing "2020-08-20"), and "Household Discount" (dropdown menu showing "Not Applied"). There is also a "Client/Label (Optional)" text area. At the bottom of the form are links for "Show Advanced" and a blue "Get Quote" button. The footer of the page contains links for "Terms & Conditions" and "Privacy Policy".

Medicare Supplement

Quote Search

Disclaimer - Plan Type

Plans C, F and High Deductible F — As of January 1, 2020, Plans C, F and High Deductible F *cannot be sold to those newly eligible for Medicare*. Newly eligible is defined as anyone who: (a) attains age 65 on or after January 1, 2020, or (b) who first becomes eligible for Medicare benefits due to age, disability or end-stage renal disease on or after January 1, 2020. Those enrolled in Plans C, F or High Deductible F prior to January 1, 2020 may keep their plan. Those individuals who became eligible for Medicare prior to January 1, 2020 may keep or purchase Plans C, F or High Deductible F after December 31, 2019.

Q. Run a Quote

Zip Code:

County:

Age:

Gender:

Tobacco:

Plan:

Sort By:

Effective Date:

Household Discount:

Client/Label (Optional):

Show Advanced

[Terms & Conditions](#) [Privacy Policy](#)



and more...



We are here to support you.

For questions or additional training requests please contact the dedicated MedicareCENTER support team at medicarecenter@integritymarketing.com



Save time, produce more with
MedicareCENTER
Learn more today!

